

CT SCANNER

Connecticut Chapter — Healthcare Financial Management Association
July 2007



Founders Points

By Steve Vargo

It's that time again when we start a new chapter year and initiate the planning process to assure all of our members have received all of the Founders Points they earned. Many of these will happen automatically based upon your involvement in various Chapter, Regional or National events.

Please remember that in April 2004, HFMA changed the way in which Founders Points are earned, returning to its core purpose of "Recognizing the Volunteer in You." In addition they revised the level of points needed to achieve the various levels of recognition.

William G. Follmer Bronze Award 25 points
Robert H. Reeves Silver Award 50 points
Frederick T. Muncie Gold Award 75 points

Some of the ways everyone can earn Founders Points are:

- Be an event volunteer
- Serve on a chapter committee
- Write an article for the newsletter

Contact one of the Board members or committee chairs to volunteer to make a difference.

In order to assure that you have been credited with all of the Founders Points you earned, you must sign in to the HFMA Web site and go to your account home page. Chapter members can view their Founders Points and activity on the HFMA National Web site under activities in their personal profiles in the membership directory area at: http://www.hfma.org/access_eseries.cfm.

Any discrepancy of the information on the Web site with your records should be reported immediately. It is ultimately the responsibility of the individual member to report points earned to the chapter's Founders Award chairperson, who serves as a liaison to HFMA National.

I am the Founders Points contact for CT HFMA and I can be reached at (203) 679-5359 or by email at svargo@masonicare.org.

President's Corner

By Lou D'Auria

As I begin my second year as chapter president, I am much wiser, more comfortable, more knowledgeable of how this all works and proud to be a part of this organization.

We just completed one of the most successful Annual Meetings (held at the Water's Edge in Westbrook) we have ever had...great speaker, great food, numerous awardees, wine tasting, beautiful venue and evaluations averaging 4+ out of 5.

As in any organization, the leader is only as good as the persons working with him/her. That is certainly the case with our organization. We have some of the finest, smartest, most hard working persons on the Board of Directors, chairing committees and working on committees. These persons set the pace and are role models for all our membership.

No matter where I go throughout the country representing our chapter, i.e....LTC, ANI, regional meetings, Fall President's Meeting etc....I am overwhelmed by the fact that many of our peers have heard about the fabulous things happening in CT HFMA.

You make this work. Your input, your participation in events, your constructive suggestions, your volunteering to help out and your kind words of support...these are the keys to success.

This is more than an organization. I truly believe this is a family and I am honored to be a part of that family.

Please be sure to join us on July 22 at 4:00 p.m. for the CT Sun WNBA basketball game at the Mohegan Sun. This will be a special time for you, your family and friends (your kids, grandchildren, nieces, nephews, neighbor's kids) etc. Blaze, Sun's mascot, will be joining us. We will go into the locker room, sit in a special section and have our organization's name on the jumbo screen! This will be fun...don't miss it!

Have a safe and fun-filled summer.



Web Site Information

Chapter – www.cthfma.org

National – www.hfma.org

Submit comments to:

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aczerniewski@vnascc.org

Committees and Members — 2007-2008

The Connecticut Chapter of HFMA has the following committees and volunteers in place for this chapter year. If you would to volunteer to be a part of any of these committees, please contact the chair or co-chair of the committee.

Audit & Finance

- Joe Pajor, Chair
- Rick Werkowski
- Eric Wetherell

By-Laws

- Doug Payne, Chair

Certification

- Bill Wollman, Chair
- Andy Czerniewski
- Joseph Pajor

Founders & Chapter Awards

- Steve Vargo, Chair

Home Health Care

- Andy Czerniewski, Chair

Long Term Care

- No Committee

Managed Care

- No Committee

Membership & Membership Directory

- Steve Beaulieu, Chair
- Bob Halko, Co-Chair
- Todd Thiesfeldt, Co-Chair
- Lou D' Auria
- Jim Harris
- Kathy O' Shaughnessy

Newsletter

- Steve Vargo, Chair
- Kathy O' Shaughnessy, Co-Chair
- Jim Moylan
- Lyn Wyskiel

Past Presidents Council,

Nominating, Orientation

(Board & New Members),

Sponsors & Yeager

- John McNeff, Co-Chair
- Mary Lou Sanders, Co-Chair
- Bob Nelson

Planning

- Lou D' Auria, Chair
- Steve Beaulieu
- Gary Bergenty
- Jim Harris
- Mary Lou Sanders
- Sue Stanley

Program

- Gary Bergenty, Chair
- Barbara Durdy, Co-Chair
- Melinda Agsten
- Moira Colangelo
- Bruce Messenger
- Chuck Rondinone
- Eric Wetherell
- Bill Wollman

Scholarship

- Jacqui Gorin, Chair
- Mary Brannigan, Co-Chair
- Bob Blum
- Lou D' Auria
- Kelly Goodyear
- Cassandra Mitchell
- Taylor Spencer
- Christina Tracy
- Bill Wollman

Special Events


- Mike Rosadini, Chair
- Joe Pajor, Co-Chair
- Lou D' Auria
- Laura Denninger
- Patty Magrin
- Mary Sheehy
- Rick Werkowski
- Eric Wetherell

Web Site

- Andy Czerniewski, Chair

Region RE

- Kathy Pajor



Connecticut Chapter — Healthcare Financial Management Association

CT HFMA OFFICERS AND DIRECTORS

OFFICERS

Lou D' Auria, *President*
Jim Harris, *President-Elect*
Steve Beaulieu, *V.P. – Membership*
Gary Bergenty, *V.P. – Programs*
Sue Stanley, *Treasurer*
Jacqui Gorin, *Secretary*
Mary Lou Sanders, *Past President*

BOARD OF DIRECTORS

Andy Czerniewski	Doug Payne
Barbara Durdy	Mike Rosadini
Bob Halko	Todd Theisfeldt
Joe Pajor	Steve Vargo
Kathy Pajor	Bill Wollman

Kathy Pajor is also the 2007-2008 Regional Executive

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Staff: Lyn Wyskiel, Jim Moylan, Kathy O' Shaughnessy

Submit comments to:
Steve Vargo, (203) 679-5359 or email svargo@masonicare.org

Region 1 Conference — Once Again a Success

By Kathy Pajor, FHFMA

Once again HFMA Region 1 organized another successful conference. Over 370 people attended the sessions held May 17-18, at the Mohegan Sun Casino and Hotel.

Jeff Goldsmith, a nationally renowned forecaster, was the keynote speaker. In addition there were 14 speakers and a panel of six addressing capital financing who presented on revenue cycle, reimbursement, and topics specifically geared to CFOs and senior directors.

According to the recently compiled conference survey, attendees were pleased with the range of topics and the caliber of the presenters, as well as the selection of the 50 vendors at the conference. Additionally, attendees were pleased with the marketing, preparation, organization and presentation of the conference by the Region 1 volunteers.

Thursday night after the reception we hosted a dinner for the Region 1 past presidents. Everyone had the opportunity to rekindle the relationships they developed during their terms of office and enjoyed meeting those who also led their chapters both before and after their terms.

I would like to thank our own Connecticut Chapter volunteers for the long hours spent working on and at the conference and for their dedication and commitment:

<i>Barbara Durdy</i>	Board Member
<i>Jacqui Gorin</i>	Chapter Secretary and Chair of the Scholarship Committee
<i>Lou D'Auria</i>	Chapter President
<i>Mary Lou Sanders</i>	Board Member and Chapter Past President
<i>Steve Vargo</i>	Board Member and Chair of the Newsletter Committee

Without the volunteers from each chapter, the conference would not be as successful as it has been for the past three years.

We are reviewing the survey findings, and the Region 1 Conference Committee will be announcing the dates and location of the Seventh Annual Conference. We anticipate another successful year. So watch for the "Save the Date" announcement later in July!

Kathy Pajor is the current Regional Executive for Region 1 and will be responsible for the planning and coordination of the 2008 conference.



Jeff Goldsmith presenting the Future of Healthcare



Kevin Murphy with Jay Kossman during the Thursday reception



Attendees during keynote address



Some of the past presidents at the dinner

CT HFMA Annual Meeting and Program "As Good As It Gets"

By Gary Bergenty

On a sunny Friday, in a beautiful setting at the Water's Edge in Westbrook, Connecticut, overlooking a very tranquil Long Island Sound, 55 attendees gathered for our Annual Meeting and Program. The day started with handshakes, hugs and smiles and a great time of networking with members, guests and prospective members. The location, food and layout were all rated as excellent by all of the attendees.



Attendees starting the day with breakfast and networking

President of the Connecticut Chapter, Lou D'Auria, welcomed everyone and invited all to share their thoughts, ideas and recommendations to help our chapter have a great year. Lou also reminded the attendees that they are welcome to volunteer for any of the many committees that address the needs of the chapter and its members

Our day officially began with Mary Lou Sanders installing two new directors, Bob Halko from St. Mary's Hospital and Todd Thiesfeldt from Saslow, Lufkin & Buggy, LLP, as well as returning board member Barbara Durdy. Jim Harris from St. Francis Hospital was installed as president-elect. Mary Lou reminded them of their responsibility not only to lead the chapter but also to help it grow and be a more effective resource for the members.



Mary Lou Sanders installs officers and directors – President-Elect Jim Harris and Directors Bob Halko, Barbara Durdy, and Todd Thiesfeldt.

At 9:30, the fireworks began. Our guest speaker Michael Hoffman literally jumped into his presentation, "Igniting Performance by Igniting People." In a highly charged and energetic fashion, he showed the importance of putting the right people in the right positions and leading them to a productive and rewarding experience in their respective jobs. He made everyone an integral part of the program by having us interact in a number of ways, which resulted in great camaraderie and energy throughout the room. His goal was to make us feel and act like a family and his emphasis was to take that feeling back to our places of employment.



Michael Hoffman

Michael focused on three areas that are the keys to effective leadership: feedback, communication and maintaining and enhancing self-esteem. Michael's presentation not only reinforced what we have all learned about these topics but also presented them with some new ideas for implementing them more effectively.

First is feedback where we review what was said or done and discuss the impact it had. Also, and just as important, improvement feedback for what was not said and/or not done and its impact was discussed. In addition, we were provided with guidelines and tips for providing feedback.

We then moved to communication and the two needs that must be met in every interaction: practical, where everyone needs to be on the same page, exchanging ideas, offering solutions and accepting assignments; and personal, where we need affirmation, sincerity ("saying what we mean and meaning what we say"), earning and developing respect and trust and genuinely listening to each other.

The third area was maintaining and enhancing self-esteem and the importance of being specific and sincere in observations, listening to the words and the individual and gaining involvement in the whole process. Michael helped everyone understand that most people/employees want to be winners and an integral part of a winning team. "It takes a leader with vision and team players with skill to bring out the best and create an atmosphere for winners to thrive."

Michael Hoffman has presented to HFMA chapters coast to coast and came to our Annual Meeting and Program with excellent references and a great reputation. Based on the over 40 evaluation forms were received after the program, he exceeded our expectations. On a scale of 1-5 with 5 as the highest, 5 was the dominant number. We'd like to share with all of you some of the comments we received regarding what participants liked most

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CT HFMA Annual Meeting and Program "As Good As It Gets"

Continued from page 4

about the seminar: "The excitement and energy renewed the spirit." "Interaction among attendees and the give and take with guest speaker." "Great speaker" (we received a number of these). "Issues germane to many life situations, interaction of speaker and audience." "All was very well done." "Networking and real life program." "Relevance and high energy." "Inspirational and informative." The only complaint we received was that most everyone wished the program ran longer.

At our break, President-Elect Jim Harris discussed the service awards for which all members are eligible and how much time and effort goes into earning the respective awards. Our recipients this year are:

Follmer Bronze	Stephen Vargo
Reeves Silver	Douglas Payne
Muncie Gold	Al Pinard
Muncie Gold	Rosemary Johnson

When you have the opportunity, we hope you will congratulate our winners and thank them for their dedication and hard work for the Connecticut Chapter.

Just before lunch, Board of Directors member Bill Wollman representing the Scholarship Committee announced the two scholarship winners this year:

Undergraduate—Christina Tracy—Christina is a Charter Oak State College student pursuing a B.S. with a concentration in Business Administration. Many of her courses are in Healthcare Administration specifically. She is currently employed by Community Health Network as a Senior Accountant in the Finance Department. Christina's essay responded to our question regarding Pay-for-Performance trends in healthcare.

Graduate—Taylor Spencer—Taylor is a UCONN student completing dual degrees in Public Health (MPH) and Medicine (MD). Taylor's essay also responded to our Pay-for-Performance trends in healthcare. He is from Plainville.

Our day concluded with a wine tasting event hosted by Chamard Vineyards in Clinton, Connecticut. We were educated on the whole wine-making process and then treated to the opportunity to taste six different wines, three white and three red. Our table gave a thumbs-up to their rose.

For those fortunate enough to attend the Annual Meeting and Program, it was a refreshing, rewarding and thoroughly enjoyable experience. Michael Hoffman is the "real deal," and he was extremely effective in providing all in attendance with valuable ideas to help us go back to our shops and approach our jobs with a fresh and renewed attitude. He also delivered on his promise that we would leave the program and tell our peers when we see them, "You should have been there." If you ever get a chance to hear him speak, don't hesitate to jump at the opportunity. Trust us, he's that good!

Connecticut Nursing Home Legislation Passes

By George Thomas

The State of Connecticut budget for the biennium ending June 30, 2009 has been approved by the House and Senate and was signed into law by Governor Rell on June 30. In this legislation, nursing homes not on an interim rate will receive a 2.9% rate increase for the period July 1, 2007 through June 30, 2008. No rate increase was approved for the July 1, 2008 through June 30, 2009 period. Residential Care Homes will receive a 2% rate increase for each of the periods July 1, 2007 through June 30, 2008 and July 1, 2008 through June 30, 2009. Due to the timing of this legislation, facilities may not receive this increase in their July Medicaid check. This would result in a retroactive settlement from the Department of Social Services later in the summer.

An additional change in the implementer bill is that, beginning in June 2008, nursing homes will receive a full month's payment for June services. This will replace the current legislation that allows for only a 50% payment in June and the remaining 50% of that payment to be made in July.

Need to Renew/Reinstate Your HFMA Membership? Don't Miss Out

By Kathy O'Shaughnessy

Have you forgotten to renew your HFMA membership? It's still not too late to continue to receive all of the benefits of membership.

With an HFMA membership, you gain immediate access to the largest network of healthcare finance professionals. The resources are numerous including:

- Subscription to HFM magazine
- Weekly news with HFMA's weekly email newsletter
- HFMA's online Resource Library
- Local Chapter Membership
- Professional development opportunities
- HFMA's online Job Bank
- HFMA Special Interest Forums and Communities of Practice
- "HFMA Wants You To Know," a biweekly e-newsletter
- Professional designations
- HFMA's public policy initiatives
- Premium Web content

To renew online, go to www.hfma.org and follow the link to renew/reinstate.

To renew by phone, ask questions about your membership or change your membership status, please call **(800) 252-4362, extension 2** or contact HFMA's Member Services Center via email at memberservices@hfma.org.

How to Make Your Eligibility Program More Rewarding Drive in More Revenue — Get More Patients Covered

By Gerard A. Vitti

We as a country have been searching for answers to our ongoing healthcare crisis — how do we solve the problem of the uninsured and underinsured population that continue to strain the fiscal health of our hospitals? With over 45 million of our fellow citizens uninsured and over 100 million people, that is one-third of the country's population, uninsured at some point over a two-year period, we have not found an easy solution for ensuring mass coverage. Absent is a comprehensive federal solution, which unfortunately leaves the burden of covering the uninsured largely on the hospital.

Self-pay patients, whether they are the uninsured, the underinsured or the fully insured, are all becoming increasingly responsible for paying more of their hospital bills. While we firmly believe that **patients who can pay should pay**, there is an ever increasing “**self pay-no pay**” population. Up to 50% of self-pay patients may be entitled to receive publicly available health insurance benefits from a state or federal program.

What can you do today to lower bad debt and increase cash collections for services delivered to the uninsured? The path to a consistent revenue stream may not be as fraught with rapids as you may think. Following the following best practices guide will enable you to develop a model that will enhance your internal eligibility process or assess the capabilities of your outsourced partner. You have the power to paddle to richer rewards, and here are the tools to get you there.

Part 1: What should your up-front model be?

- **An Anti-Collection Agency Approach.** Is your patient eligibility process completely divorced from collection agency activity? Patients can sense the conflict of interest when their assigned eligibility representative is the same person who may be trying to collect the bill from them later on down the line. A collection-oriented version of the eligibility process leads to fewer dollars collected due to 1) a higher rate of patient refusal in completing an initial application 2) a decreased likelihood of getting full financial disclosure at the time of initial application and 3) a higher denial rate because patients fail to comply with verifications that are required after discharge.
- **Social Work Model.** By the time patients reach your hospital, they and their families are often in both a medical and mental health crisis. Generally, the first couple of minutes of interaction between the patient and the eligibility worker will determine the success of the lengthy application process. Patients and families may be distrustful of the state, reluctant to disclose financial information, and be defensive about the application process. A well-trained enrollment staff person has to be more than just a people person. Formal and extensive training in trust building, crisis management and assessment skills is essential to recovering the maximum amount of revenue.
- **Disability and Social Security Administration (SSI and SSDI) Expertise.** Nationally, disabled Medicaid patients (under 65 years old) account for 16% of total enrollees, yet

they consume almost 60% of the program dollars. This is similar in the ranks of the uninsured. Enrollment staff, whether internal or outsourced, must be experts at disability program criteria. They need to be able to read a medical record and have exceptional interviewing skills in order to properly assess the patient's co-morbidities and how they relate to their functional impairment. An enrollment program without an expert disability component cannot effectively attack your self-pay problem.

Part 2: Does your back office support the front end?

- **Verification Follow-Up.** Initial applications are just pieces of paper unless all of the verifications can be gathered to get the account to an approval. What works best is to have dedicated follow-up capabilities, such as 1) a back-end staff and 2) legal capabilities. Having the resources of an attorney helps in gathering documentation when the patient is noncompliant or too sick to assist in completing the application.
- **Customer Relationship Management (CRM) System.** Hospital-based computer systems are generally inadequate for managing the complexities of enrollment in a constantly changing state and federal set of criteria. A CRM or other database system is recommended for turning initial applications into dollars collected.
- **Denial Management Process.** The ability to challenge inappropriate denials through the administrative legal appeals processes of state and federal governments is critical to maximizing recoveries from your enrollment work. Does your enrollment process have the capacity to overturn incorrect eligibility decisions? Equally important, do you track the reasons for your denied applications? Tracking and trending denials is key to maintaining a continuous process improvement method.
- **Positive Working Relationships with State and Federal Offices.** Hospital CEOs spend a great deal of their time and millions of dollars on government relations staff, lobbyists and public relations to support these positive working relationships with state and federal governments. Your enrollment team should support productive working relationships with agencies. It is not mutually exclusive to firmly demand coverage for qualified patients while maintaining a professional and respectful relationship.

As uninsured patients continue to stream into your emergency rooms, ambulatory care centers and inpatient beds, it has never been more important to undertake a rigorous audit of your eligibility operations. I hope this information assists you in developing a cutting edge program that produces millions of dollars in cash collections and higher patient satisfaction.

Gerard A. Vitti is President of Healthcare Financial, Inc. and a member of the Massachusetts Chapter HFMA, (617) 482-2200, gvitti@hfi-mass.com; www.hfi-mass.com.

CT HFMA New and Transferred Members

We extend a sincere welcome to the following individuals who have chosen to join the Connecticut Chapter of HFMA.

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**Transferred from Chapter 12 –
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HFMA's Certification Program

By: Bill Wollman

Many members inquire from time to time about the certification program and the fellowship recognition in HFMA. April's newsletter included frequently asked questions and answers about the requirements and preparation steps to take the certification exam. This issue will address the certification exam and its content. The next series to be published in October will focus on achieving fellowship recognition once you have become certified and requirements for maintaining your fellowship recognition. If you have questions, please feel free to contact me or another Certification Committee member:

Bill Wollman, FHFMA
Chair, Certification Committee
(860)852-0008
bwollman@choiceonemail.com

Joe Pajor, FHFMA, committee member
Andrew Czerniewski, FHFMA, committee member

Certification Exam

Q: Where and how is the CHFP exam administered?

A: HFMA's exams are administered via the Internet. They are administered locally and are proctored by an approved, certified HFMA member. The exams are also available with advance registration at the Annual National Institute (ANI). Approved proctors and exam dates/locations are listed at hfma.org in the Certification area.

Q: How do I sign up for an exam?

A: When you are ready to take the exam, contact an approved proctor and establish a mutually agreeable date. An application for the exam must be submitted at least 10 business days in advance of the scheduled exam date and include the name of the proctor, the scheduled date of the exam, and the appropriate fee. There is a \$125 fee for the core exam and \$100 for each specialty exam. You must complete the exam within one year of submitting the application or the fee will be forfeited. You will then be required to submit a new application with the appropriate fee. An online exam application form is available.

Q: How do I know that HFMA has received my application and I am scheduled to take the exam as requested on the application?

A: You will know that your exam application has been processed and you are approved to take the exam when you receive an email approximately three business days prior to the scheduled exam containing the password needed to access the exam. Your proctor is also issued a password. These passwords are unique and time sensitive, good only on the day of the scheduled exam.

Q: Do I need to take both exams at the same time?

A: No. It doesn't matter when or in what sequence you complete the core and one of the specialty exams, as long as you successfully complete both within 24 months of each other. If you choose, you can complete the exams on the same day, two different days, the core exam first or the specialty exam first. Your level of preparedness should drive when you complete the exams. The exams are always based on the current version of the self-study materials.

Q: When will I know if I successfully completed an exam?

A: You receive your results immediately after submitting your response to the last set of questions on the exam. You are provided your overall score only and will NOT receive detail on how you performed on individual questions or sections of the exam.

Q: What happens if I do not successfully complete an exam?

A: You must wait 90 days to retake the exam and then complete the same application process you completed originally, including paying the appropriate fee. You can continue retaking the exam until you successfully complete it as long as you successfully complete the exam within 24 months of taking the exam for the first time. Be advised that the exam is always based on the current version of the self-study materials and if your retake crosses over versions of the exam, you may be taking an exam based on a current version of the course.

Q: I know I must pass the core exam and one specialty exam to be certified. What happens if I pass only one of the exams?

A: You will be in a "conditional" status and will not have to retake the exam you have successfully completed unless you exceed the 24-month period in which both exams must be passed. Assuming all other requirements for certification have been met, the exam that you retake must be successfully completed within 24 months of taking the first exam in order to attain CHFP status.

Q: I was just notified that I passed the exams, and I submitted an application attesting that I fulfilled all other requirements to become a CHFP. When will I receive my certificate?

A: Applications are batch processed. Certificates are signed by various individuals and are typically sent to the chapters for distribution about every 60 to 90 days. Please be advised that HFMA National does not mail certificates directly to the newly certified member. They are sent to the chapter president for distribution.

Newsletter Committee

By Steve Vargo

The Newsletter Committee is responsible for the coordination and publication of the chapter newsletter – *CT SCANNER*” HFMA National has defined that each chapter publish a minimum of four member newsletters per chapter year. The committee establishes and publishes a listing of newsletter publication dates and submission deadlines for articles for the year. The publication of the newsletter must meet all applicable Davis Chapter Management System requirements and is one of the key components of chapter eligibility for receiving certain national awards.

The committee is responsible for collecting and editing the identified articles. CT HFMA uses Association Resources to lay out the articles, but the committee is responsible for content, flow and overall readability. We currently have four members on the committee: Lyn Wyskiel, Reimbursement Analyst with 3M; Jim Moylan, CFO of Griffin Health Services, Kathy O’Shaughnessy, Accounting Services Manager for the Hospital of St. Raphael; and myself, Director of Reimbursement for Masonicare.

The focus of the newsletter is to inform members about changes in the industry, both from a federal as well as a state perspective. The newsletter will also inform members of upcoming educational opportunities as well as recap recent educational sessions. The newsletter is also a vehicle for keeping members informed about chapter events, other members’ achievements and enhancing the personal and social aspects of membership.

Each newsletter is distributed to all CT HFMA members and other HFMA chapter members who request copies. The newsletter will primarily be distributed via email as an Adobe (.pdf) attachment. The Connecticut Hospital Association (CHA) performs this role. Members without email capability will have a hard copy mailed to them at the official HFMA mailing address.

The committee is responsible for contacting all committee chairs to gather data on possible articles based upon changes in the healthcare environment for which each committee is responsible. They also assist in finding members with specific expertise to address technical issues such as intermediary updates, regulatory changes and specialty area information.

Over the last two years we have worked hard to enhance the quality of the newsletter. As we move into 2008 we have a goal to develop a short questionnaire that will be sent to all members on their satisfaction with the current format and to request identification of areas of importance that they would like to see in the newsletter. We hope this effort can make the *CT SCANNER* a more useful publication for all our members.

CT HFMA FY 2008 Budget Summary

	Budget
Income	
Golf Outing	\$23,000
Interest Income	1,000
National Dues	7,800
Program Revenue	20,000
Sponsor Revenue	15,000
Other	<u>8,325</u>
Total	<u>\$75,125</u>
Expense	
Board	\$17,650
By-Laws	—
Certification	600
Membership Committee	150
Membership Directory	2,000
Newsletter	2,481
Nominating	—
Program Expenses	8,625
Scholarship Committee	4,280
Special Events	31,575
Communications	<u>720</u>
Total	<u>\$68,081</u>
Net Income	<u>\$7,044</u>

2007 Corporate Compliance Conference

On April 19, the CT Chapter of HFMA co-hosted a conference on corporate compliance with the Connecticut Hospital Association (CHA). The conference was part of CHA’s annual Leadership Series and addressed many of the pressing compliance issues faced by corporate compliance officers, in-house council, risk managers and senior executives.

David Sheldon, J.D., Assistant US Attorney, United States Department of Justice, gave the keynote presentation on the latest government enforcement activities and how healthcare organizations can best deploy their resources to detect and prevent practices that are noncompliant with government regulations. Other conference topics included government voluntary disclosures; charity care and tax exempt status; hospital physician relations; and managing compliance audits.

Connecticut Chapter member, Melinda Agsten, J.D. of Wiggin and Dana, presented the session entitled “*Update on Charity Care and the Pressures on Tax Exempt Organizations.*” Her presentation, which was very well received, focused on issues relating to charity care and other sensitive areas including executive compensation, community benefit and property tax exemption.

CT HFMA Golf Tournament

By Michael Rosadini

The Connecticut Chapter of HFMA held its annual golf tournament this past May. The tournament was once again held at the Fox Hopyard Golf Club in East Haddam on May 16, 2007 and served as the informal kick-off to the two-day Region 1 HFMA Annual Healthcare Conference held at nearby Mohegan Sun Casino May 17 and 18, 2007.

Over 140 golfers participated in this year's event, with another 30 attendees who came to the reception at the golf club that evening. The tournament benefits the scholarship program coordinated by the Connecticut chapter.

With all the threats of rainy weather, the day of the golf tournament ended up dry and wonderful — almost. With everyone getting in at least 17 holes (those diehards made sure they got in all 18) a wonderful day was had by all. The condition of the golf course, along with the food, could not have been better. After the golfing, the reception was an excellent commencement for the conference.

Special thanks to the golf tournament committee consisting of Mike Rosadini, Sean Claffey, Eric Wetherell, Rick Werkowski, Susan Emhoff, Lou D'Auria, Laura Denninger and Mary Sheehy. A special thanks to Mary and Laura for selling the raffle tickets for the great prizes available.

The committee would appreciate any comments or feedback you might have regarding the event and ask that you contact Mike Rosadini at (860) 524-3510 or michael.rosadini@ey.com.

We look forward to next year and thank all who participated and/or sponsored the event.



Winners – Low Gross



Winners – Low Net



Rain? Who said it rained?



St. Mary's Hospital Team – Dean Vitarisi, Chris Hayes and Bob Halko



It couldn't happen without dedicated volunteers like Mary Sheehy and Laura Denninger



Enjoying the reception festivities and networking.

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